

# JORIS GJATA

RESEARCHER | EDUCATOR | CONSULTANT  
INCLUSIVE LEADERSHIP EXPERT

## CONTACT

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**Location:** Newton, MA 02461

## PROFESSIONAL SKILLS

### Communication for Impact with Diverse Stakeholders/Audiences

- Leading & Managing Multi-phase Projects
- Coaching for Self-Leadership in Multicultural Contexts
- Teaching in Higher Education
- Writing Grants & Reports
- Reviewing, Organizing & Discussing at Professional Events
- Presenting Research with Engaging Inclusive Storytelling
- Editing Websites & Newsletters
- Volunteering & Fundraising for Change Efforts

### Research Methods

- Participant Observation/Ethnography
- In-Depth Interviewing
- Historical Methods
- Survey Methods
- Regression Analysis & Coding

### Technical Skills

- STATA, SPSS, Qualtrics, Atlas.ti, NVivo

## EDUCATION

### PH.D. & M.A., Sociology

#### University of Virginia (US)

2010-2017 (Scholarships)

### M.Sc., International Political Economy

#### London School of Economics & Political Science (UK)

2008-2009 (Distinction, Scholarship)

### B.Sc., International Relations

#### Certificate, International Economics

#### Middle East Technical University (Turkey)

2004-2008 (First of Class, Scholarship)

## OBJECTIVE

As a researcher with more than a decade of experience, I am looking to lead teams & projects that impact organizational culture and foster healthy relationships.

## WORK EXPERIENCE

### Associate Director, Market Research & Brand Strategy

C Space

April 2022-Present

- Lead a \$700,000 worth account & end-to-end market and product user research for various brands in partnership with cross-functional teams
- Coach 3 to 8 people teams on best research practices for impactful insights
- Manage US-focused and multi-country projects worth \$2,000 to \$40,000 for clients in the finance and technology sectors

### Postdoctoral Research Associate

University of Colorado Boulder

2018-2021

- Collected & Analyzed qualitative data on design professionals' - architects and civil engineers - social justice work
- Developed grant proposal & Wrote research papers with a diverse multi-disciplinary team
- Presented findings to professional audiences in sociology and design

### Research Assistant & Lecturer

University of Virginia

2010-2017

- Analyzed legislation for Dr. Elizabeth H. Gorman (Sociology Department)
- Reviewed literature on conflict negotiation in diverse teams, gender, and family for Dr. Melissa Thomas-Hunt (Business School)
- Designed learning experiences & Evaluated students' work for courses such as *Introductory & Intermediate Social Statistics, Research Methods, Social Theory, Criminology* (Sociology Department)

## AWARDS & RECENT PUBLICATIONS

- National Science Foundation Dissertation Improvement Grant (\$9,739)
- George Mason University Adam Smith Fellowship (\$5,000-\$10,000)
- University of Virginia Scholars' Lab & Quantitative Collaborative Fellowships (\$10,000)
- The Bierstedt Award for Best Graduate Paper in Sociology
- "Expand or Translate? Theorizing Work in Professionals' Activism" in edited volume *Professionalism and Social Change*

## LANGUAGES

**Native/Bilingual:** Albanian, English, Turkish

**Working Professional:** French, Italian

**Elementary:** German, Spanish, Greek, Russian